

## **Discussion Topics**

## **AR Deductions and Chargebacks**

Types of Deductions (Pricing, Quantity, Sales Related)

Obtaining Deduction Support (Portal Use, Direct from Customer, Provided through Sales)

- Accounting for Deductions at time of Cash Application
- Deduction Tracking
- Customer / Sales Interaction
- Credit Memo Approval
- Chargeback Proces

Roundtable discussions are a great opportunity to review, discuss, question and learn best practices with credit professionals of countless experience and backgrounds, across various industries and company sizes.



## **Date & Time**

## Wednesday, March 13, 2024 @ 9:00 AM - 10:30 AM

\$30 members, \$60 non-members.
One coupon per person is valid. Breakfast included.
Attendance at this roundtable discussion is worth
.2 Continuing Education Units/CCE Recertification points

LOCATION: National Nail Corp. 2964 Clydon Avenue SW Grand Rapids, MI 49509

All payments must be received one week prior to meeting date. Cancellation Policy: Cancellations must be received in writing via fax, email or mail no later than one week prior to the meeting date to qualify for a full refund. Cancellations received later than one week prior to the meeting date DO NOT qualify for a refund of registration fees. Sorry, phone cancellations cannot be honored. If you have any questions, please email info@nacmconnect.org