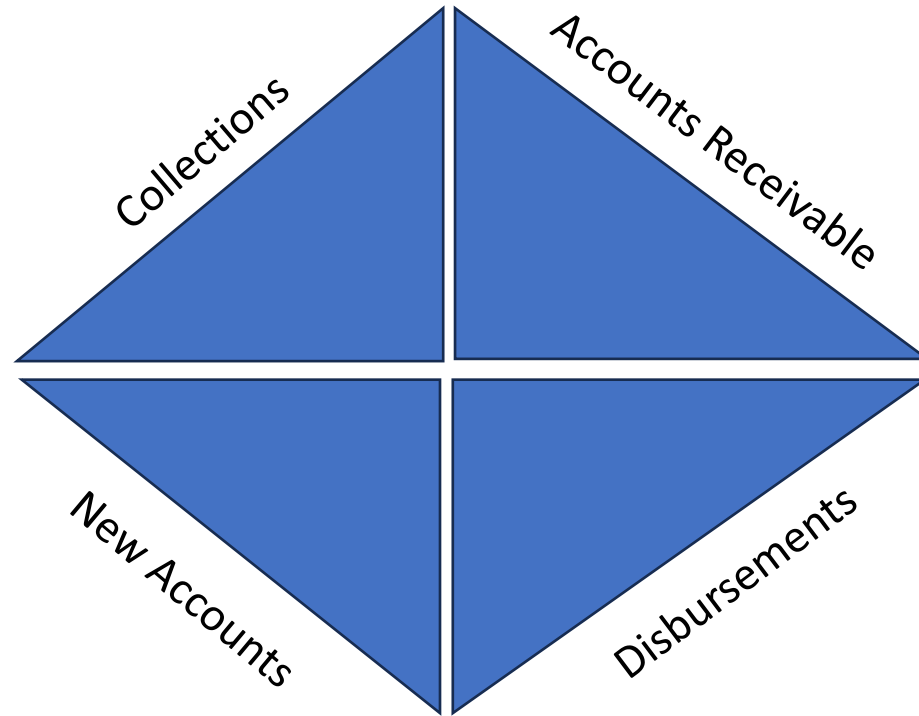
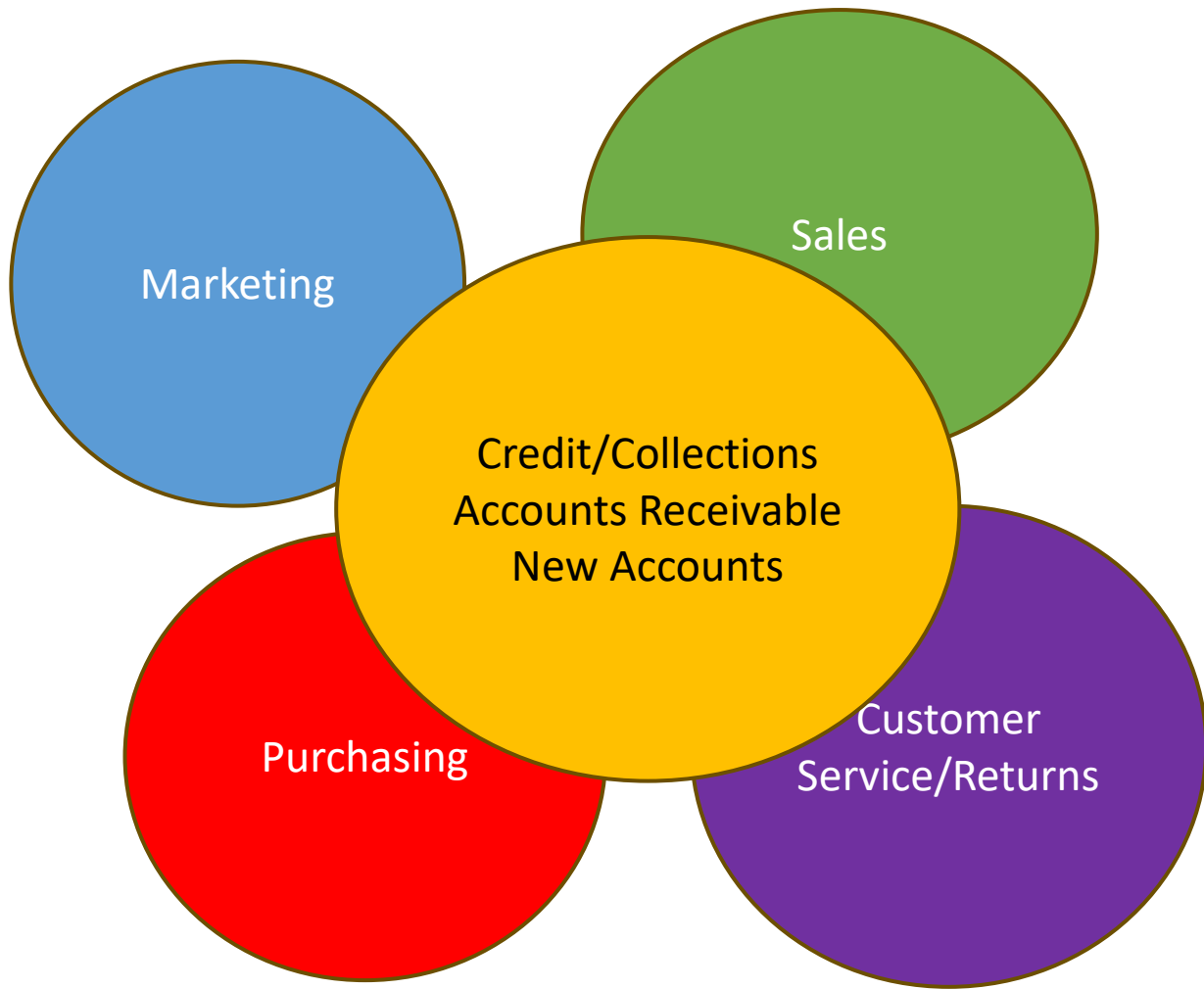


# Credit and Collections Working Together





Marketing

Sales

Credit/Collections  
Accounts Receivable  
New Accounts

Purchasing

Customer  
Service/Returns

Take Aways:

Keep in mind:

We are one part of the Whole

We (Credit/Collections) are Pro Sales

Think of Collections as “Customer Retention Department”

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