

B2B Fraud

and its ever-changing landscape

COMMERCIAL IN CONFIDENCE



Agenda

Introduction

Classifications/Definitions

Size and Scope

Deep Dives

Mitigation Approach

Q&A



dun & bradstreet



About ME

Andrew J. La Marca, CFE, CAMS, has over 13 years of experience as an anti-fraud professional with stops at Capital One, Ally Financial, and his current employer, Dun & Bradstreet. At Dun & Bradstreet, he is the Sr. Director, Fraud, Compliance, ESG, and our Public Records/Intelligence Operation Teams. Two of his teams are tasked in helping clients detect and mitigate fraud risk and adhere to any compliance and regulatory risk. Andrew is extremely passionate about his profession and loves discussing challenges and identifying ways to improve fraud detection and mitigate against business identity theft.

Andrew graduated from The Pennsylvania State University with a degree in Crime, Law and Justice in 2009, and obtained his CFE in 2014 and CAMS in 2018.

Andrew also serves as President for the Lehigh Valley ACFE Chapter.

Data Change is Constant.

Keeping up is more difficult now more than ever

IN THE NEXT BUSINESS HOUR...



259

CEO/Owner changes

3,008

New businesses will open their doors

286

Companies will change their name

110

Phone numbers will change or be disconnected

467

Businesses will have a suit, lien, or judgment filed against them

9

Businesses will file bankruptcy

IN THE NEXT YEAR...

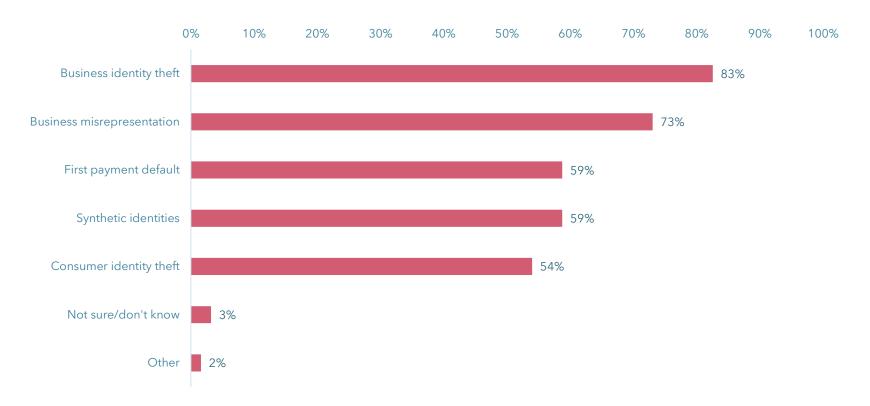
of business names will change

of telephone numbers will change

of CEOs will change



D&B Fraud Research Indicates Business Identity Theft as the most prevalent type of Business Fraud



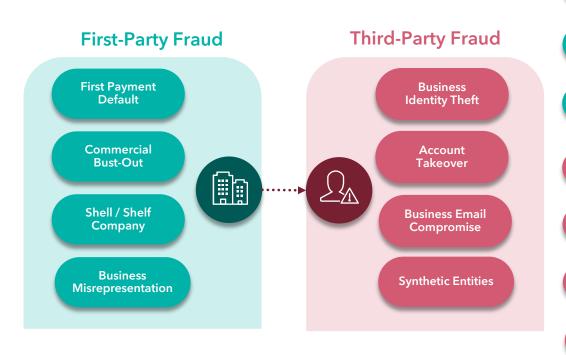
We Want to Hear From You!

Scan this QR code to complete a quick 5-minute survey



Classifying B2B Malfeasance

Fraud Takes Many Shapes & Forms

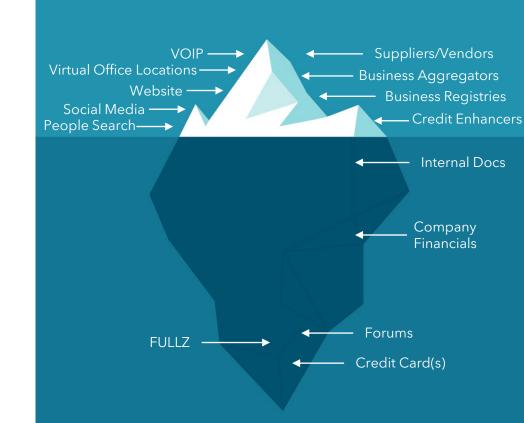


- First Payment Default An individual or business opens a new account and never makes a single payment on any debt owed
- Commercial Bust-Out Fraudster opens many lines of credit and eventually abandons all accounts after exceeding all the credit lines
- 3 Shell / Shelf Companies Fictitious or legitimate entities created for the sole purpose of committing fraud
- Business Misrepresentation Material malfeasance and misrepresentation either through the fabrication, exaggeration or omission of business data
- Business Identity Theft The perpetrator acts as the business owner or representative of a legitimate company
- Account Takeover Fraudster compromises an existing account established by a legitimate business
- Business Email Compromise- When the bad actor represents themselves as an employee and re-directs current suppliers or vendors of new bank account details. Payments from vendors or suppliers are then deposited into the bad actor's account
 - Synthetic Entities- The blending of real identifying information from a business AND/OR its officers AND/OR other fictitious (manufactured or altered/manipulated) information to create a business entity or impersonate an existing business entity



B2B Fraud Playbook

Data and Services from the **Open, Deep,** and **Dark Web** are used to commit and further enable fraudulent activities.

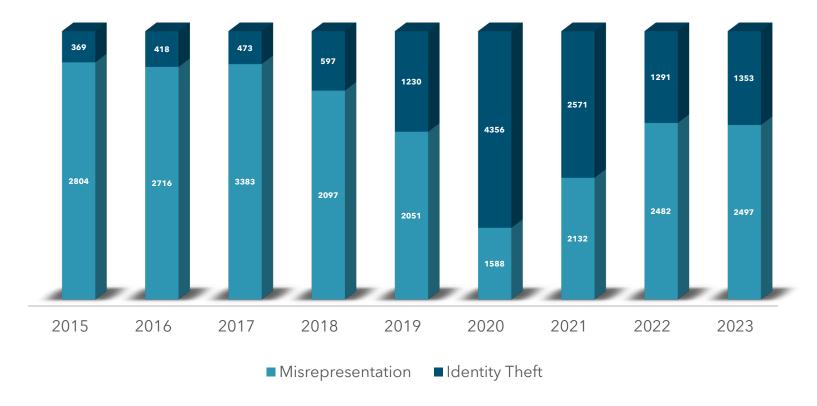






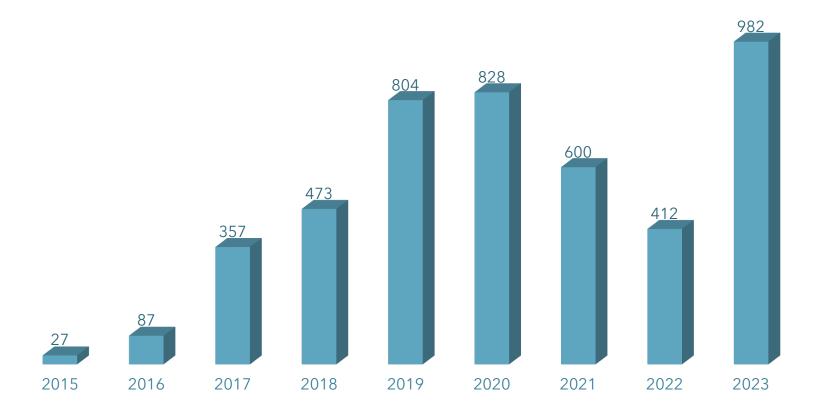


First Party Fraud vs. Third Party Fraud



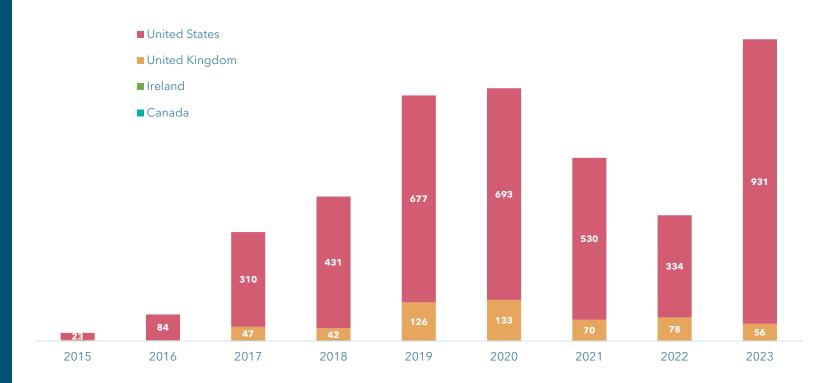


Growing Threat of Synthetic Entities



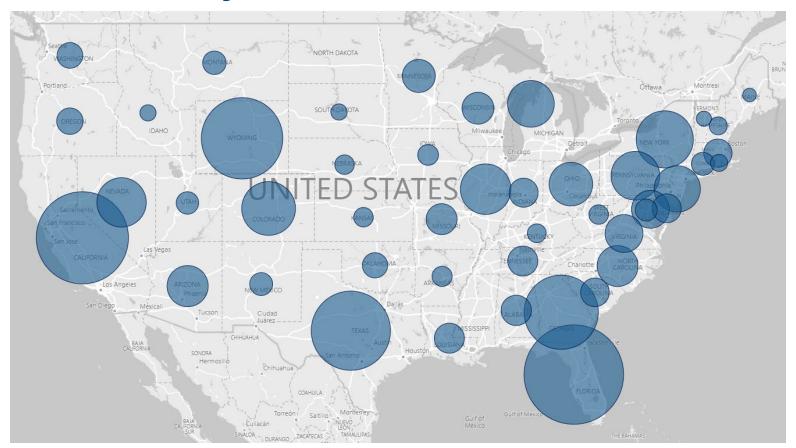


Where do these Synthetics call home?





Where do these Synthetics call home?



Top 10 States in the U.S.

With Confirmed Cases of

Business Identity Theft

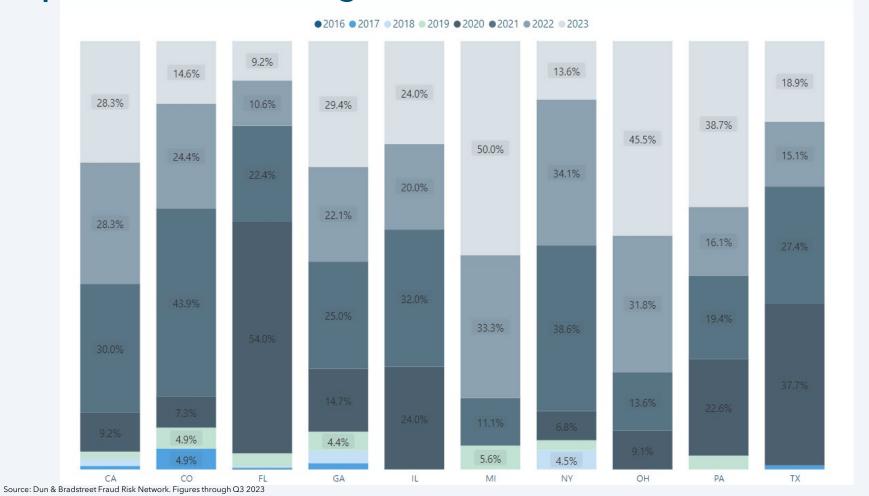
State	2022	2023 *
FL	266	286
CA	129	138
TX	111	119
GA	65	94
NY	56	85
PA	22	68
ОН	32	44
IL	38	40
MI	34	36
CO	33	28





Top 10 States - Trending





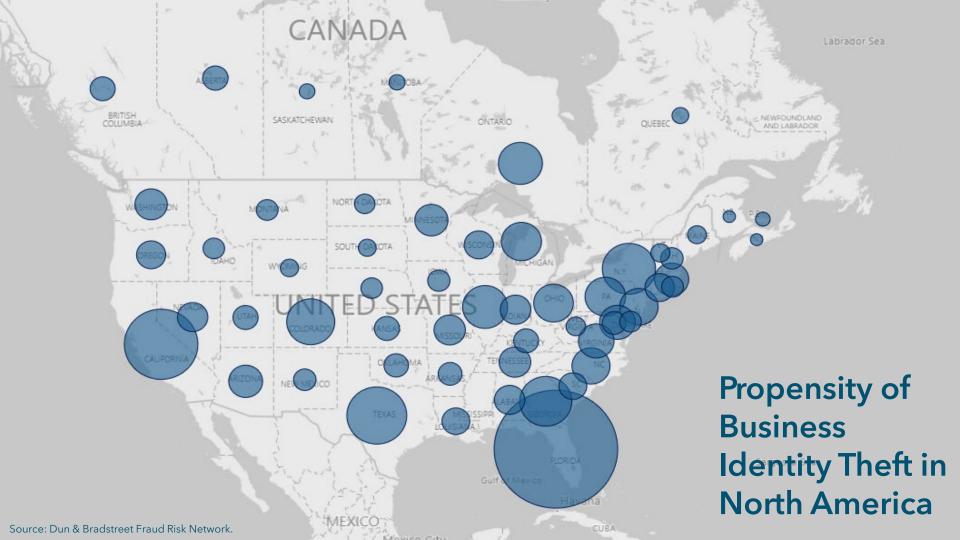
17



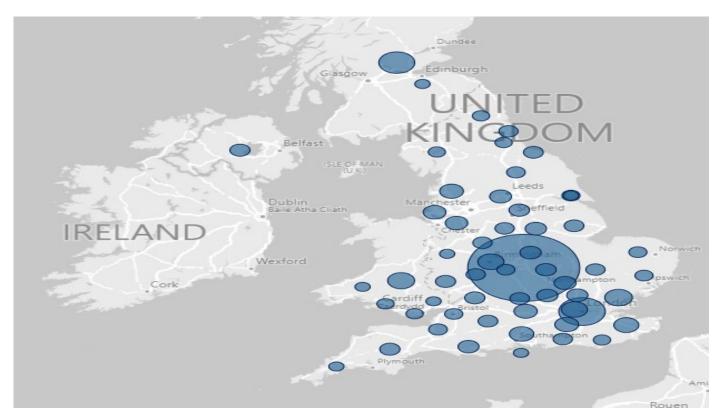
Pick a business registration, any registration...

Filing State	Count
FL	7.1 M
TX	3.6M
NY	2.5M
CA	2.3M
GA	2.1M
IL	1.9M
DE	1.5M
MD	1.3M
NV	1.2M
NC	1.2M
MI	1M
MN	1M
MA	915K
LA	910K
ОН	892K

Filing State	Count
IN	863K
OR	818K
UT	788K
VA	769K
TN	757K
WI	712K
MO	711K
KY	668K
СО	661K
WA	650K
СТ	617K
ОК	608K
KS	494K
IA	380K
AR	369K



Propensity of Business Identity Theft in UK/I







YOY Business Identity Theft Trending

	Total	United States	United Kingdom	Ireland	Canada	Year
	369	256	113			2015
	418	310	108			2016
	473	390	81		2	2017
	597	545	52			2018
	1230	1152	75	1	2	2019
	4356	2932	994	8	422	2020
EOY 23	2569	2314	218	5	32	2021
Projection:	1292	1064	198	4	26	2022
→ 1804 (40%)	1353	1283	34		36	2023
	12657	10246	1873	18	520	Total



Additional Data Behind The Victims



Source: Dun & Bradstreet Fraud Risk Network. Figures through Q3 2023

Top 10 States in the U.S. With Confirmed Cases of Business Misrepresentation

State	2022	2023 *
CA	238	511
FL	419	330
GA	261	231
TX	281	197
NY	83	102
IL	127	82
PA	40	78
СО	58	73
ОН	56	61
MI	104	60







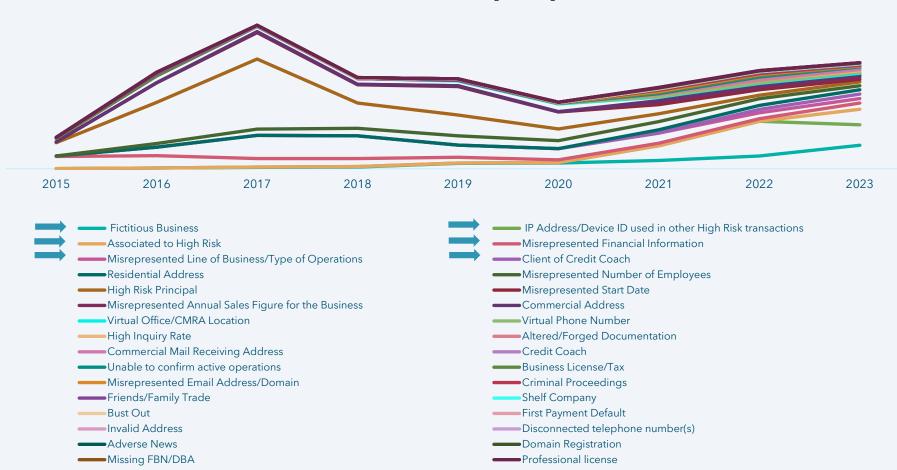
YOY Business Misrepresentation Trending

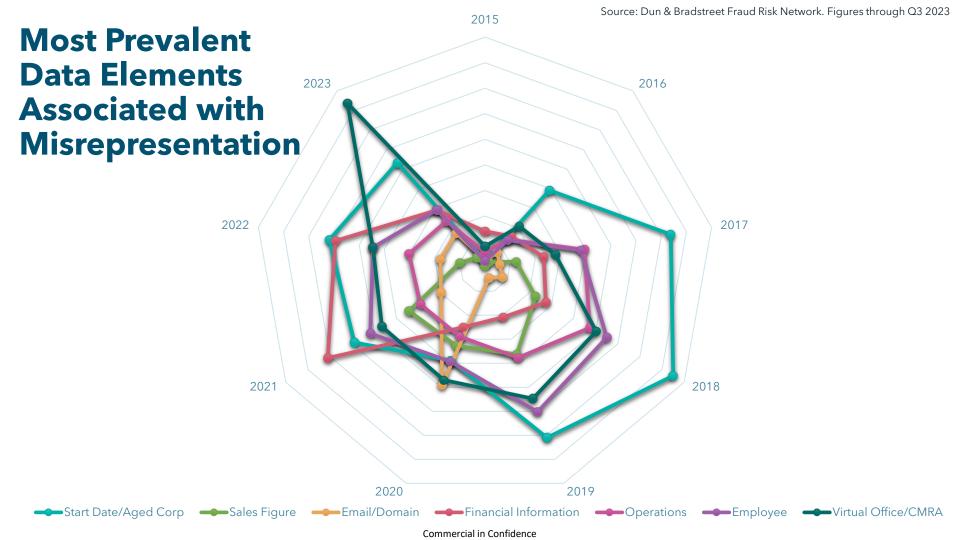




Additional Data Behind First Party Fraudsters

Source: Dun & Bradstreet Fraud Risk Network. Figures through Q3 2023







Don't always believe what you see on a business registry

Filing Dates: January 19, 2023, to March 23, 2023

Corp Type: Non-profits

Volume: 547 active registered business in a single US state

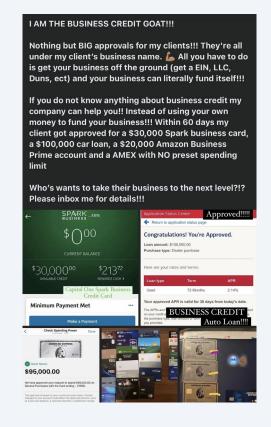
Who: 2 registered Agents

Suspicious Traits:

- 1. Large Multi-National Organizations Names are being leveraged
- 2. Identities of the filers (Possible Synthetic/Stolen/Previous malfeasance)
- 3. 4 unique addresses (some addresses were typos)
 - 2 Virtual Offices
 - 1 Commercial Mail Receiving Address (CMRA)
 - 1 Registered Agent
- 4. Overlapping filings



Social Media Is Used As a Playbook for Business Malfeasance



If you're applying for a gas card and it requires PG, fill out everything on the app, but don't hit submit! Close out of the app. In a day or two, someone will either call or email you to help you finish your application. Tell them you do not want to PG. If your foundation is setup correctly & your spend is high enough, they will bypass the PG & process your app.

If they don't give you that option, something is wrong with your foundation or you're not gonna spend enough with them for them to justify waiving the PG.

with your foundation or you're not gonna spend enough with them for them to justify waiving the PG. Remember to always request more than you need! That doesn't mean you have to use it but the more a company thinks you're gonna spend, the better chance they are to approve you. Free game Sunday yall! You're welcome! #LevelUpTime #knowledgeispower #buildingbusinesscredit #businesscredit101 #foundationmatters #askformore #businesscoaching

🕛 💟 27

5 comments

1.Come up with your Business Name 2. Where will your business be located → this will be your address or use a virtual address 3.Apply for your LLC - if using your home address you can be your own Registered Agent if using a Virtual address i advise to hire a registered agent. www.incfile.com 4. Apply for your EIN - its free www.irs.gov 5. Apply for your DUNS number- its free 6.Make a business logo www.fiver.com 7.Get a business telephone number Local and Toll Free 8. Register your business number with 411 www.listyourself.net 9.Get your business a simple 1 page website, unless you need something with more pages. 10.Create a business email- something professional yourname@yourdomain.com 11. Find your Naics - Sic Code (you need this when opening bank account) 12. Open a Business Bank Account 13.Freeze vour Personal Credit 14. Make Social Media accounts for your Business -Facebook, Twitter, Instagram etc etc 15.Add your Business to Yelp 16.Establish Business presence with Google 17.Add your Business to Bing 18. Apply for an Amazon Business Account https amzn.to/2Vm7gMY



What Are The Victims (Business Owners) Saying?

I purchased an aged business for \$10K that turned out to be a stolen business

> A bad actor opened a cell phone account under our business name



My business registration was compromised, and my personal identity was also stolen Our business email was compromised and used to switch bank accounts

We are receiving credit cards in the mail that we didn't apply for Someone reactivated my business registration and got a loan













Business Identity Theft

Unauthorized use or attempted use of a business name and/or its identity data for illicit gain



Find a Target

The identity of a business is obtained via breach, hack, malware, shoulder surfing, etc.

Compromise Business Registration

The "actor"
updates
business
registration data
(changes
address and/or
phone
information).

Compromise Credit Bureau

The "actor" attempts to manipulate credit bureau data (including contact data).

Go Shopping!

Actor obtains credit/goods/se rvices under compromised business identity.

Get Stuck With Bad Debt

Debt is then left under your business's name.

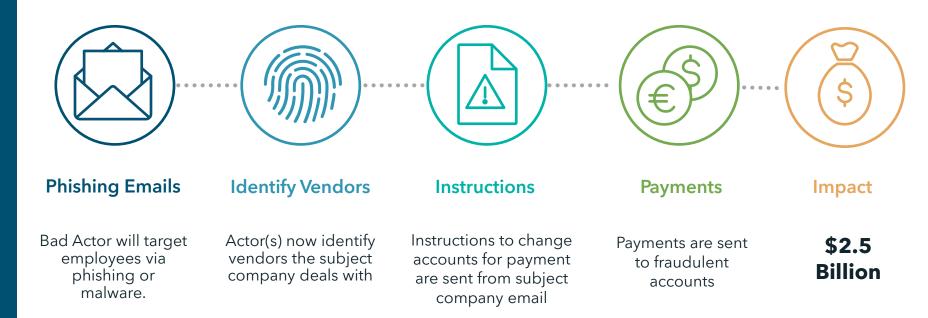
Ruin Your Brand Reputation

Some vendors or suppliers may not want to do business with you or the subject business



Business Email Compromise...

Here's how a fraudster can take advantage of your business by email





Signs That Business Identity Theft May Be Occurring



Unauthorized filings at the Secretary of State/company registrar



Compromised professional license(s)



Mailings indicating newly opened and/or declined accounts



Vendors looking for missed reoccurring payments (BEC)



Bills/lawsuits/collection notices



Law enforcement contact

Corporate Compromise for PPP loan fraud

Florida Profit Corporation PLUS BENEFITS UNLIMITED, INC.

Filing Information

Document Number FEI/EIN Number Date Filed

ACTIVE Status Last Event REINSTATEMENT 03/16/2020 **Event Date Filed**

P97000029470

59-3436807

04/01/1997

Principal Address 1001 W CYPRESS CREEK RD

STE 320 FORT LAUDERDALE EL 33309

Changed: 03/16/2020

Mailing Address 1001 W CYPRESS CREEK RD

STE 320 FORT LAUDERDALE, FL 33309

Changed: 03/16/2020

Registered Agent Name & Address BUSSEY HUBERT

1001 W CYPRESS CREEK RD STE 320 FORT LAUDERDALE, FL 33309

Name Changed: 03/16/2020 Address Changed: 03/16/2020

Officer/Director Detail Name & Address

Title PRESIDENT DIRECTOR

BUSSEY, HUBERT 1001 W CYPRESS CREEK RD STE 320 FORT LAUDERDALE, FL 33309

Title VICE PRESIDENT DIRECTOR

1001 W CYPRESS CREEK RD

STF 320 FORT LAUDERDALE, FL 33309

Annual Reports

Report Year Filed Date 2018 03/16/2020 2019 03/16/2020 2020 03/16/2020

07/31/2003 -- ANNUAL REPORT 03/14/2002 -- ANNUAL REPORT 03/20/2001 -- ANNUAL REPORT 01/26/2000 -- ANNUAL REPORT

Document images

03/16/2020 -- REINSTATEMENT

03/09/2017 -- ANNUAL REPORT

01/08/2016 -- ANNUAL REPORT

02/24/2015 - ANNUAL REPORT

03/27/2014 -- REINSTATEMENT

02/13/2012 -- ANNUAL REPORT

03/16/2011 -- ANNUAL REPORT

02/20/2010 -- ANNUAL REPORT

03/29/2009 -- ANNUAL REPORT

05/16/2008 -- ANNUAL REPORT

01/29/2007 -- ANNUAL REPORT

04/06/2006 -- ANNUAL REPORT 01/20/2005 -- ANNUAL REPORT

03/18/2004 -- ANNUAL REPORT

04/06/1999 -- ANNUAL REPORT

03/31/1998 -- ANNUAL REPORT 04/01/1997 -- Domestic Profit Articl Reinstatement

New

2017 FLORIDA PROFIT CORPORATION ANNUAL REPORT

DOCUMENT# P97000029470

Entity Name: PLUS BENEFITS UNLIMITED, INC.

Current Principal Place of Business: 3680 COQUINA KEY DR SE

SAINT PETERSBURG, FL 33705

Current Mailing Address:

3680 COQUINA KEY DR. SE SAINT PETERSBURG, FL 33705 US

FEI Number: 59-3436807

Name and Address of Current Registered Agent:

BUSSEY, HUBERT 3680 COQUINA KEY DR. SE SAINT PETERSBURG, FL 33705 US

The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Fiorida. SIGNATURE:

Electronic Signature of Registered Agent

Officer/Director Detail:

Title PRESIDENT DIRECTOR Title VICE PRESIDENT DIRECTOR BUSSEY, HUBERT Name BUSSEY, GLORIA 3680 COQUINA KEY DR. SE 3680 COQUINA KEY DR. SE City-State-Zin: SAINT PETERSBURG EL 33705 City-State-Zip: SAINT PETERSBURG FL 33705

FILED Mar 09, 2017

Secretary of State CC9086017672

Date

Certificate of Status Desired: No

Commercial in Confidence

2020 FLORIDA PROFIT CORPORATION REINSTATEMENT

DOCUMENT# P97000029470

Entity Name: PLUS BENEFITS UNLIMITED, INC.

Current Principal Place of Business: 1001 W CYPRESS CREEK RD

FORT LAUDERDALE, FL 33309

Current Mailing Address: 1001 W CYPRESS CREEK RD

STF 320 FORT LAUDERDALE, FL 33309 US

Name and Address of Current Registered Agent:

BUSSEY, HUBERT 1001 W CYPRESS CREEK RD FORT LAUDERDALE, FL 33309 US

FEI Number: 59-3436807

The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida

Title

Name

SIGNATURE: HUBERT BUSSEY Electronic Signature of Registered Agent

Officer/Director Detail

PRESIDENT DIRECTOR Name BUSSEY, HUBERT

1001 W CYPRESS CREEK RD STE 320 City-State-Zip: FORT LAUDERDALE FL 33309

New Officer

STE 320

HATER JOHN

Sity-State-Zip: FORT LAUDERDALE FL 33309.

FILED

Mar 16, 2020

Secretary of State

5787838198CR

03/16/2020

Certificate of Status Desired: Yes

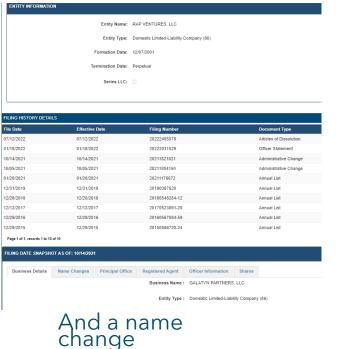
VICE PRESIDENT DIRECTOR

1001 W CYPRESS CREEK RD

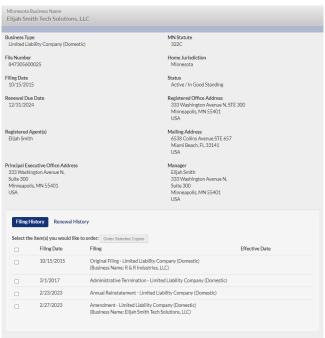
\$350,000 - 1 million PPP Loan (June 2020)

Compromised Business Registrations

No gap



6-Year gap



9-Year gap

Found 24 matching record(s). Viewing page 1 of 1.

Date Filed Date Posted EffectiveDate

Document #

Periodic Report due by

delinquent: 08/31/2012

delinquent for failure to

changed due to Failure to

Entity has become

file Periodic Report

active trade names

file periodic report

Entity name and any

08/31/2012

One week until

05/09/2023 06:16

ID number: 20061151409

failure to file Periodic Report

20 Change in Status in one week:

Delinquent for failure to file

failure to file Periodic Report

23 Statement Curing Delinguency

24 Articles of Amendment

Periodic Report 21 Change in Status: Delinquent for

22 Change in Name

Event

Smooth Slate Logistics LLC

1 Articles of Organization 04/07/2006 04/07/2006 04/07/2006 02:11 PM 20061151409 2 postcard notification printed 03/23/2007 03/23/2007 03/23/2007 04:55 AM annual report due 03/23/2007 to be mailed 04/01/2007 06/30/2007 3 Change in Status 07/01/2007 07/01/2007 07/01/2007 01:34 AM Failure to file annual report 4 postcard notification printed 07/22/2007 07/22/2007 07/22/2007 02:46 AM annual report due: 2007 07/22/2007 to be mailed 08/01/2007 08/06/2007 08/06/2007 08/06/2007 12:09 PM 20071361202 6 postcard notification printed 03/23/2008 03/23/2008 03/23/2008 06:53 AM annual report due 03/23/2008 to be mailed 04/01/2008 06/30/2008 04/15/2008 04/15/2008 04/15/2008 09:23 AM 20081207567 8 postcard notification printed 03/23/2009 03/23/2009 03/23/2009 05:03 AM annual report due 03/23/2009 to be mailed 04/01/2009 06/30/2009 9 Change in Status 07/01/2009 07/01/2009 07/01/2009 02:51 AM Failure to file annual report 10 postcard notification printed 07/22/2009 07/22/2009 07/22/2009 02:50 AM annual report due: 2009-07/22/2009 to be mailed 08/01/2009 11 Report 08/17/2000 08/17/2000 08/17/2000 00:32 AM 20001438508 12 nostcard notification printed 03/23/2010 03/23/2010 03/23/2010 05:29 AM annual report due 03/23/2010 to be mailed 04/01/2010 06/30/2010 13 Change in Status 07/01/2010 07/01/2010 07/01/2010 01:51 AM Failure to file annual report 14 postcard notification printed 07/21/2010 07/21/2010 07/21/2010 02:49 AM annual report due: 2010-07/21/2010 to be mailed 08/01/2010 09-30 08/15/2010 08/15/2010 08/15/2010 01:46 PM 2010145677 16 postcard notification printed 03/23/2011 03/23/2011 03/23/2011 04:09 AM periodic report due: 03/23/2011 to be mailed 04/01/2011 06/30/2011 17 Report 04/12/2011 04/12/2011 04/12/2011 09:30 AM 20111220147 18 Periodic Report due 03/23/2012 03/23/2012 03/23/2012 03:08 AM Periodic Report due by 06/30/2012

08/29/2012 08/29/2012 08/29/2012 09:52 PM

09/01/2012 09/01/2012 09/01/2012 01:56 AM

10/06/2013 10/06/2013 10/06/2013 12:38 AM

11/16/2022 11/16/2022 11/16/2022 12:43 PM 20228117185

11/16/2022 11/16/2022 11/16/2022 12:50 PM 20228117206 Change of entity name

19 Change in Status: Noncompliant for 07/01/2012 07/01/2012 07/01/2012 01:41 AM

Compromised Business Registrations

No gap

Florida Limited Liability Company CODERUNS LLC

Filing Information

Document Number L17000082382 FFI/FIN Number 82-1171748 04/12/2017 Date Filed 04/12/2017 Effective Date FI ACTIVE Status

Principal Address 1540 NW 128th Drive APT # 206

Sunrise, FL 33323

Changed: 03/27/2023 Mailing Address

1540 NW 128th Drive APT # 206 Sunrise, FL 33323

Changed: 03/27/2023

Registered Agent Name & Address

Gunda, Vikram 1540 NW 128th Drive APT # 206 Sunrise, FL 33323

Name Changed: 03/27/2023

Address Changed: 03/27/2023

Authorized Person(s) Detail

Name & Address

Title Authorized Representative

Gunda, Vikram 1540 NW 128th Drive APT # 206 Sunrise, FL 33323

Title President

Rayasam, Murali Krishna Neredmet Hyderabad, Telangana 500056 IN 3-year gap

Florida Limited Liability Company BEHAVIOR THERAPY UNLIMITED LLC

Filing Information

Document Number I 18000044815 FEI/EIN Number 82-4466191 Date Filed 02/19/2018 Effective Date 02/19/2018 FL State Status ACTIVE REINSTATEMENT Last Event Event Date Filed 10/21/2022

Principal Address 520 SW 90 CT MIAMI, FL 33174

Changed: 05/04/2021

Mailing Address

1120 NE MIAMI GARDENS DR MIAMI, FL 33179

Changed: 10/21/2022

Registered Agent Name & Address

HERNANDEZ, CLAUDIA r. 1120 NE MIAMI GARDENS DR

MIAMI, FL 33179

Name Changed: 10/21/2022

Address Changed: 10/21/2022

Authorized Person(s) Detail Name & Address

Title VP

HERNANDEZ, CLAUDIA R 520 SW 90 CT MIAMI, FL 33174

Title President

Maria, Meiia 1120 NE MIAMI GARDENS DR MIAMI, FL 33179

5-year gap

Florida Limited Liability Company WOODENOWLEDGE, LLC.

Filing Information

Document Number L15000147613 **FEI/FIN Number** 47-4798687 Date Filed 08/28/2015 08/27/2015 Effective Date State Status ACTIVE Last Event REINSTATEMENT Event Date Filed 03/15/2023

Principal Address 815 NW 57th Ave 2nd Floor Miami El 33126

Changed: 03/15/2023 Mailing Address 815 NW 57th Ave 2nd Floor Miami, FL 33126

Changed: 03/15/2023

Registered Agent Name & Address

Sinclair, Riley 815 NW 57th Ave 2nd Floor Miami. FL 33126

Name Changed: 03/15/2023

Address Changed: 03/15/2023 Authorized Person(s) Detail

Name & Address

Title Director

Sinclair, Riley 815 NW 57th Ave 2nd Floor Miami El 33126 6-year gap

Florida Profit Corporation ZABET BUILDERS, INC.

Filing Information

Document Number P95000048327 FEI/EIN Number 65-0591488 Date Filed 06/19/1995 State FL Status ACTIVE Last Event REINSTATEMENT Event Date Filed 03/14/2023

Principal Address 1049 ENDEAVOR CT NORTH VENICE, FL 34275

Changed: 03/14/2023 Mailing Address

1049 ENDEAVOR CT NORTH VENICE, FL 34275

Changed: 03/14/2023

Registered Agent Name & Address

KENNON, ALEX 1049 ENDEAVOR CT NORTH VENICE, FL 34275

Name Changed: 03/14/2023

Address Changed: 03/14/2023

Officer/Director Detail

Name & Address

Title P

KENNON, ALEX 1049 ENDEAVOR CT NORTH VENICE, FL 34275 9-year gap

P12000084793

Florida Profit Corporation BIFO, INC.

Filing Information

Document Number

FEI/EIN Number 46-1191192 Date Filed 10/08/2012 10/01/2012 Effective Date

FL State Status ACTIVE

REINSTATEMENT Last Event

Event Date Filed 03/15/2023

Principal Address

1311 N Dixie Fwy NEW SMYRNA BEACH, FL 32168

Changed: 03/15/2023

Mailing Address 1311 N Dixie Fwy

NEW SMYRNA BEACH, FL 32168

Changed: 03/15/2023

Registered Agent Name & Address

FLETCHER DAVID 1311 N Dixie Fwy

NEW SMYRNA BEACH, FL 32168

Name Changed: 03/15/2023

Address Changed: 03/15/2023 Officer/Director Detail

Name & Address

Title P

FLETCHER DAVID 1311 N Dixie Fwy

NEW SMYRNA BEACH, FL 32168

Commercial in Confidence

Compromise Then Re-Locate

7-Year gap

Florida Profit Corporation BRILLIANCE FORMULATIONS, INC.

Filing Information

 Document Number
 P14000020761

 FEI/EIN Number
 46-5004048

 Date Filed
 03/06/2014

 Effective Date
 03/05/2014

 State
 FL

Status ACTIVE

Last Event REINSTATEMENT

Event Date Filed 03/15/2023

Principal Address

7110 21st St E SARASOTA, FL 34243

SARASOTA, FL 3424

Changed: 03/15/2023

Mailing Address

7110 21st St E SARASOTA, FL 34243

Changed: 03/15/2023

Registered Agent Name & Address

GOLDRICK, VANESSA 7110 21st St E SARASOTA, FL 34243

Name Changed: 03/15/2023

Address Changed: 03/15/2023

Officer/Director Detail

Name & Address

Title P

GOLDRICK, VANESSA 7110 21st St E SARASOTA, FL 34243

Entity Search Result

Currently 50 entity are displayed. If the entity name you are searching is not displayed please refine the search.

Search

Name	DOS ID#	Assumed Name ID #	Status	Entity Type	Date of First Filling	County
THE CORP. CANTERBURY HOMES INC.	79016		Active	DOMESTIC BUSINESS CORPORATION	01/10/1947	New York
THE CORPAK COMPANY, INC.	48103		Inactive	DOMESTIC BUSINESS CORPORATION	12/26/1934	New York
THE CORPORAL JOSIAH GRISWOLD CHAPTER D. A. R., INC.	19859		Active	DOMESTIC NOT-FOR-PROFIT CORPORATION	05/20/1925	Steuben
THE CORPORAN, INC.	3509688		Inactive	DOMESTIC BUSINESS CORPORATION	04/27/2007	Kings
THE CORPORATE ADVISORY GROUP, LTD.	1416910		Inactive	DOMESTIC BUSINESS CORPORATION	01/24/1990	Kings
THE CORPORATE APPAREL DOCTOR, INC.	1117196		Inactive	DOMESTIC BUSINESS CORPORATION	10/06/1986	Nassau
THE CORPORATE APPRAISAL COMPANY	321999		Inactive	FOREIGN BUSINESS CORPORATION	01/19/1972	New York
THE CORPORATE BABY, INC.	1118952		Inactive	DOMESTIC BUSINESS CORPORATION	10/14/1986	Westchest
THE CORPORATE BAR ASSOCIATION OF WESTCHESTER AND FAIRFIELD, INC.	1652870		Active	FOREIGN NOT-FOR-PROFIT CORPORATION	07/21/1992	New York
THE CORPORATE BODY WORKS LTD.	880325		Inactive	DOMESTIC BUSINESS CORPORATION	12/09/1983	Nassau
THE CORPORATE BOND TRADERS CLUB OF NEW YORK, INC.	913519		Active	FOREIGN NOT-FOR-PROFIT CORPORATION	05/02/1984	New York
THE CORPORATE CATALOGUE INC.	1691586		Inactive	DOMESTIC BUSINESS CORPORATION	01/05/1993	Nassau
THE CORPORATE CATERER INC.	1611777		Inactive	DOMESTIC BUSINESS CORPORATION	02/10/1992	Westcheste
THE CORPORATE CHEF PRODUCTIONS INC.	1870354		Inactive	DOMESTIC BUSINESS CORPORATION	11/23/1994	Westchest
THE CORPORATE CITIZENSHIP COMPANY, INC.	3478752		Active	DOMESTIC BUSINESS CORPORATION	02/20/2007	New York
THE CORPORATE CLASSROOM, INC.	616769		Inactive	DOMESTIC BUSINESS CORPORATION	03/25/1980	New York
THE CORPORATE CLUB, INC.	3844690		Inactive	DOMESTIC BUSINESS CORPORATION	08/13/2009	New York
THE CORPORATE COMPANY INCORPORATED	5337599		Active	DOMESTIC BUSINESS CORPORATION	05/08/2018	Nassau
THE CORPORATE COMPANY, INC.	3195270		Inactive	DOMESTIC BUSINESS CORPORATION	04/22/2005	Sullivan
THE CORPORATE CONNECTION, LTD.	949803		Inactive	DOMESTIC BUSINESS CORPORATION	10/15/1984	New York
THE CORPORATE COOKIE INC.	1798162		Active	DOMESTIC BUSINESS CORPORATION	02/24/1994	Suffolk
THE CORPORATE COPY CENTER INC.	1104796		Inactive	DOMESTIC BUSINESS CORPORATION	08/13/1986	Erie
THE CORPORATE CURRIERS INC.	810942		Inactive	DOMESTIC BUSINESS CORPORATION	12/01/1983	Westchest
THE CORPORATE DESIGN GROUP, INC.	1344413		Active	DOMESTIC BUSINESS CORPORATION	04/14/1989	New York
THE CORPORATE DEVELOPMENT GROUP INC.	818735		Inactive	DOMESTIC BUSINESS CORPORATION	01/27/1983	New York

Service of Process on the Secretary of State as Agent

ENTITY NAME: BRILLIANCE FORMULATIONS, INC.

ENTITY TYPE: FOREIGN BUSINESS CORPORATION

DATE OF INITIAL DOS FILING: 03/21/2023

JURISDICTION: FLORIDA. UNITED STATES

FOREIGN FORMATION DATE: 03/06/20

EFFECTIVE DATE INITIAL FILING: 03/21/2023

FOREIGN LEGAL NAME: BRILLIANCE FORMULATIONS, INC.

SECTIONOF LAW: BUSINESS CORPORATION - 1304 BUSINESS CORPO

The Post Office address to which the Secretary of State shall mail a copy of any process against the corporation served upon the Secretary of State by personal delivery:

Name: THE COR

Entity Details

Address: 1441 BROADWAY, 5TH FLOOR, ST. 5108, NEW YORK, NY, UNITED STATES, 10018

Electronic Service of Process on the Secretary of State as agent: Not Permitted





Why pay thousands for a shelf company?

Minnesota Business Name
McGill Company

Business Type

Business Corporation (Domestic)

File Number 1517-AA

Filing Date 03/20/1906

Renewal Due Date 12/31/2021

Registered Agent(s)

(Optional) Currently No Agent

Chief Executive Officer

Yun'Twine Demetris English 800 LaSalle Ave Suite 1640 Minneapolis, MN 55402 USA

Comments

See actual file for additional information

MN Statute 302A

> Home Jurisdiction Minnesota

Status

USA

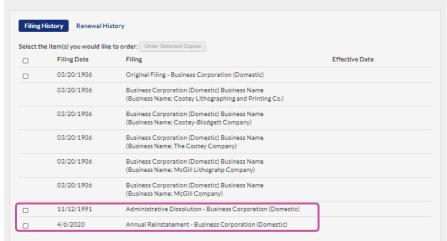
Active / In Good Standing

Registered Office Address 501 Park Ave Mpls, MN

Principal Executive Office Address

800 LaSalle Ave Suite 1640 Minneapolis, MN 55402

USA

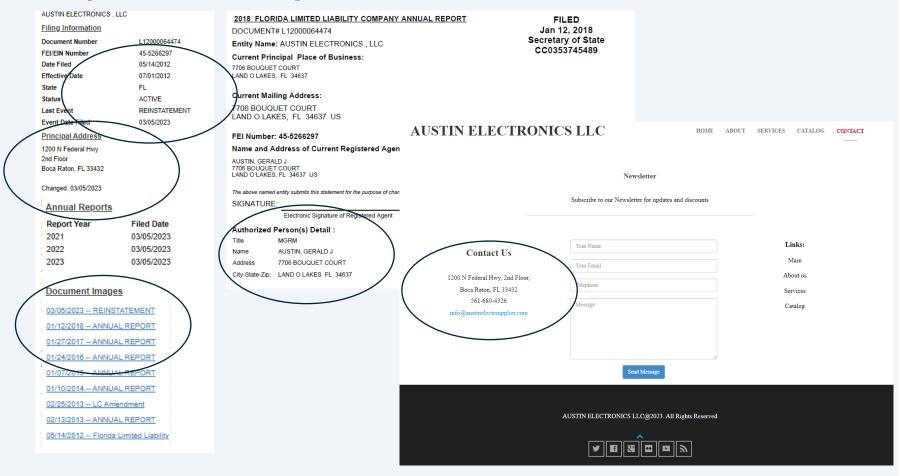




Commercial in Confidence

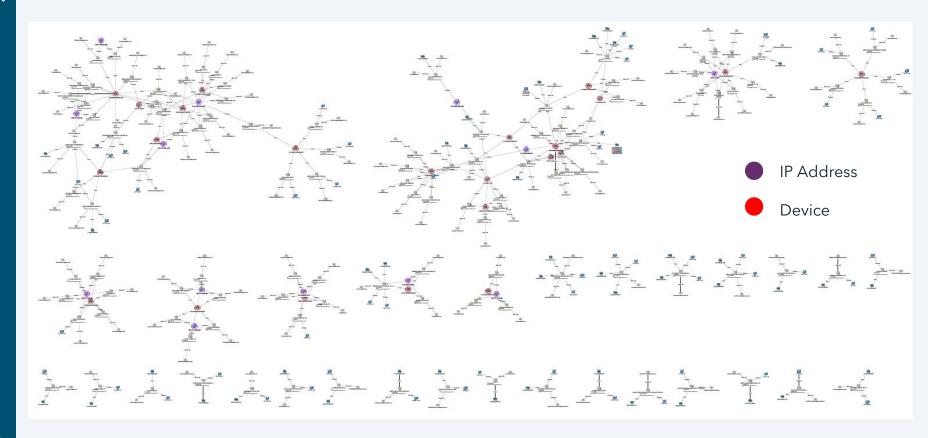


Compromise then go external





Network Detection - Use Case



Altered business "proofs of right"



DATE 04/15/2017 DOCUMENT ID 202019706296

DESCRIPTION

DOMESTIC FOR PROFIT CORP - ARTICLES
(ARE)

FILING 99.00 EXPED 0.00

0.00 0.0

Receipt

This is not a bill. Please do not remit payment.



STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Frank LaRose 4506876

It is hereby certified that the Secretary of State of Ohio has custody of the business records

CHAMPIONS ACADEMY OF ARTS

Document(s)

and, that said business records show the filing and recording of:

Document No(s):

DOMESTIC FOR PROFIT CORP - ARTICLES

Effective Date: 04/15/2017

202019706296



United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 15th day of April, A.D. 2017.

Fort frame

Ohio Secretary of State



Example: Fraudulent purchase order



A residential address in CA as the delivery point for The University of Miami?

A domain of miamiedu.org was also created for this attempt



1507 Levante Avenue, Rm 305 Coral Gables, Ft. 33124-1433 Phone: (105) 250-1614, Fax: 855-405-1167 (EN)/Tax ID : 59-0624458 FLORIDA SALES TAX DZIMPTION: 23-02-324947-57c DUIS NUMBER: 00-414-6619

Issued To:

PURCHASE ORDER NUMBER YTW-692023

PLEASE SHOW THE ABOVE NUMBER ON ALL DOCUMENTS AND CONTAINERS

		ELIVER TO: Receiving & Store ATTN: MARY EID 428 CORCORAN AI VALLEJO CA 9458! USA NVOICE TO: ACCOUNT PAYAB University of Mia P.O. Box 248106 Coral Gables, FL accounting@miar	VE, 9 LE mi 33124-2618	
	DESTINATION FREIGHT ALLOWED SHIPPING POINT FREIGHT ADDED	PRICED BY Shannon Hartman		TERMS 2% 30
QUANTITY	DESCRIPTION	CATALOG#	UNIT PRICE	TOTAL COST
15	HP 826A - cyan - original - LaserJet - toner cartridge (CF311A)	CF311A	\$468.11	\$7,021.65
15	HP 826A - magenta - original - LaserJet - toner cartridge (CF313A)	CF313A	\$468.11	\$7,021.65
15	HP 827A - yellow - original - LaserJet - toner cartridge (CF302A)	CF302A	\$432.92	\$6,493.80
15	HP 827A - magenta - original - LaserJet - toner cartridge (CF303A)	CF303A	\$432.92	\$6,493.80
150	WD Elements Portable WDBUZG0010BBK - hard drive - 1 TB - USB 3.0	WDBUZG001088K-WES	\$55.90	\$8,385.00
150	WD My Passport WDBS48002088K - hard drive - 2TB - USB 3.0	WDB548002088K-WESN	\$79.39	\$11,908.50
Opped I	PLACED BY: Susan R Montes		Subtotal	\$47,324.40
	2204042320		Sales Tax	\$3,139.46
QUOTAT	10N: 220486239		Shipping	\$0.00
DATE O	F ORDER: 09/21/2018	L	ESS DISCOUNT	





Signs of Business Misrepresentation



Misrepresented or unable to corroborate business information



Lack of professional licensing, data, legitimacy



Unprofessional verbiage/tone in email communications



Looking for the quick sale, over eagerness, timing



Accounts may tend to go into the "red" sooner than later



"Ghosted"



GET A Business Credit Card With \$0 Revenue!



Get BUSINESS Credit Cards NOW! 5 Hacks for Approval! EIN Only BUSINESS Credit! ...

THE NAV

BUSINESS CREDIT HACK

The Nav business credit hack updated

15.6K views - Sep 20, 2020

YouTube - Connectwitderick

22.6K views - 2 months ago YouTube . Terri Couser The Credit Expert



How to get APPROVED for Sam's Club Business Credit Master Card Business c...

4.2K views - 5 months ago YouTube . BizCreditBrittany



BUSINESS CREDIT HACKS 2022 | BUSINESS CREDIT SECRETS 2022 | BES ...

22 views - 10 months ago YouTube - 3WayFunding



5 Hacks To Get Business Credit With Low Credit Scores! Business Funding Approv...

3.1K views - 1 year ago YouTube . Terri Couser The Credit Expert



Divvy Business credit card Hack |Up to \$400,000

2.9K views - 3 months ago YouTube . Klee Gipson



Exposing Credit Card Hacks | Jack McColl



The Ultimate Credit Card Hacking Guide

736.5K views - 6 months ago YouTube . Brian Jung



Secret Hack! No Hard Credit Check! Automatic Capital One Credit Card Upgra...

23.4K views - 6 months ago YouTube - Credit Plug



5 Tips To Hack Your Credit Score To Nearly 800 FAST

4.9K views - Nov 9, 2021 YouTube - Credit Repair Cloud - Daniel Rosen



Navy Federal \$10,000 Hack | Credit card hack for bad credit

113.3K views - 4 months ago YouTube - Andrew Certwright



Navy Federal Credit Card Hack \$10,000 high limit | best Credit card hack for bad ...



Get a Business Credit Score and an 80 Paydex Score in 1 DAY (Get Business Cr...

124.2K views - Jan 27, 2022

YouTube - Terri Couser The Credit Expert



EXPOSING Credit Card Hacks Nobody Tells YOU I Jack McColl

21.8K views - 7 months and YouTube . The Austin Zebeck Show



@ Increase Your Credit Score By 100 points In 2 weeks With This Credit Hack!

80.6K views - Feb 2, 2022 YouTube . Sherry Beckley



Best Bank of America business auto loan hack#businesscredit #2022 #hest

9K views - 10 months ago YouTube - Klee Gloson



Navy Federal Credit Card Hack: \$50,000 Get High Credit Limits Instantly In 2023!

62.7K views - 3 months and

YouTube . Sherry Beckley



HOW TO GET *INFINITE* *CREDITS* IN BAD



\$500K Bank of America's EIN-Only Business Credit Card: 5 Proven Hacks T...

4 views - 9 months ago



Fast business credit building hack

3.1K views - 11 months app YouTube . Irv Official



Business Credit Hacks Pt.2

380 views - 4 months ago YouTube - Academy For Hustlers LLC



Navy Federal Credit Pledge Loan Hack \$20,000 Instant Credit Line | Credit Boos...

98K views - 6 months ago YouTube - Life With Jazzy Mac

Credit Inquiry Deletion Hack: Boost Your Credit Score by 55 Points!

4K views - 2 months ado YouTube - Credit Repair Cloud - Daniel Rosen

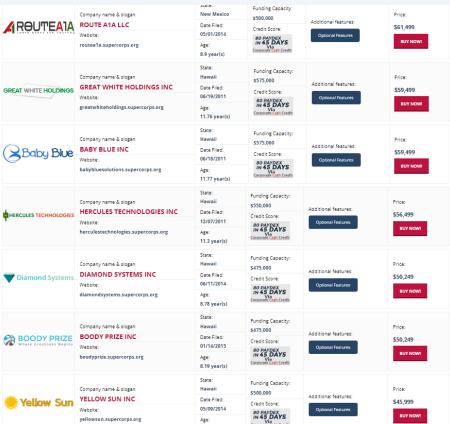


Shelf/Super Corps

Benefits:

- 1. Quicker than filing new
- 2. Credibility (2-5yr)
- 3. Paperwork/Meeting Minutes







Poll: Shelf or Compromise?

Business Entity								
Name: FOOD CITY SALES LLC								
Order certified copies	Name of filing	Year filed	Date filed	Filing No.	View PDF			
	CERTIFICATE OF RESTORATION OF GOOD STANDING		12/27/2022	222614978500	222614978500.pdf, 2 pgs			
	ANNUAL STATEMENT	2018	12/27/2022	222614960910	222614960910.pdf, 2 pgs			
	ANNUAL STATEMENT	2019	12/27/2022	222614963830	222614963830.pdf, 2 pgs			
	ANNUAL STATEMENT	2020	12/27/2022	222614966200	222614966200.pdf, 2 pgs			
	ANNUAL STATEMENT	2021	12/27/2022	222614968600	222614968600.pdf, 2 pgs			
	ANNUAL STATEMENT	2022	12/27/2022	222614972120	222614972120.pdf, 2 pgs			
	ANNUAL STATEMENT	2023	12/27/2022	222614981780	222614981780.pdf, 2 pgs			
	ANNUAL STATEMENT	2013	12/27/2022	222614948710	222614948710.pdf, 2 pgs			
	ANNUAL STATEMENT	2014	12/27/2022	222614951350	222614951350.pdf, 2 pgs			
	ANNUAL STATEMENT	2015	12/27/2022	222614953480	222614953480.pdf, 2 pgs			
	ANNUAL STATEMENT	2016	12/27/2022	222614956030	222614956030.pdf, 2 pgs			
	ANNUAL STATEMENT	2017	12/27/2022	222614959310	222614959310.pdf, 2 pgs			
	ARTICLES OF ORGANIZATION		03/07/2012		E0141638.TIF, 2 pgs			

Poll: What happened with this one?

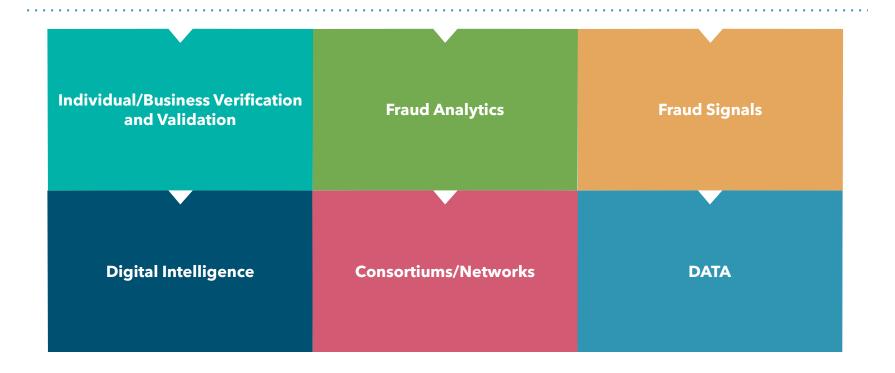
WAVE FOLLOWER LLC	Entity ID:	23100721
Domestic LLC	Entity Status:	Active
6/26/2020	Reason for Status:	In Good Standing
6/26/2020	Status Date:	6/26/2020
6/26/2020	Life Period:	Perpetual
Professional, Scientific, and Technical Services	Last Annual Report Filed:	
Arizona	Annual Report Due Date:	
	Years Due:	
tao li	Appointed Status:	Active 6/26/2020
1962 e apache blvd, unit 7027, TEMPE, AZ 85281, USA		
6/26/2020	E-mail:	
	Mailing Address:	1962 e apache blvd, unit 7027, TEMPE, AZ 85281, USA
Maricopa		
	Domestic LLC 6/26/2020 6/26/2020 6/26/2020 Professional, Scientific, and Technical Services Arizona tao Ii 1962 e apache blvd, unit 7027, TEMPE, AZ 85281, USA 6/26/2020	Domestic LLC 6/26/2020 Reason for Status: 6/26/2020 Status Date: 6/26/2020 Life Period: Professional, Scientific, and Technical Services Arizona Annual Report Filed: Years Due: tao Ii Appointed Status: 1962 e apache blvd, unit 7027, TEMPE, AZ 85281, USA 6/26/2020 E-mail: Mailing Address:

Principal Information

Title	Name	Attention	Address	Date of Taking Office	Last Updated
Member and Manager	tao li		1962 e apache blvd, unit 7027, TEMPE, AZ, 85281, Maricopa County, USA		6/26/2020



Tools That Can Be Deployed to Mitigate B2B Fraud









Thank You

Andrew J. La Marca

lamarcaa@dnb.com

