

# ZOOM MEETING

## INDIANA BEST PRACTICES DISCUSSION GROUP

### Latest Developments in Credit Card Processing: Surcharging, Fee Reductions, and PCI Compliance

As most states (and Canada) have eased or eliminated the restrictions on credit card surcharging, many trade creditors have implemented a strategy to recover these costs. Implementing such a surcharge strategy raises many questions not only for the credit team, but also for the sales and executive management teams.

**This presentation will discuss the following questions and more:**

- 1) Do the credit card network surcharge rules and states' laws allow me to surcharge?**
- 2) How can I implement surcharging in light of the numerous Credit Card Network Rules & States Laws?**
- 3) How do I reduce my processing fees, whether I implement surcharging or not?**
- 4) What is PCI Compliance and how do I validate this compliance?**

This presentation will answer these and many more surcharge questions using examples of those who have considered and successfully implemented a surcharge strategy to significantly reduce their credit card processing costs.

**Next Meeting Topic:**  
**Latest Developments in Credit Card Processing: Surcharging, Fee Reductions, and PCI Compliance**

**Guest Presenter:**  
**Matt Fluegge, Worldpay**

**Date:**  
**Thursday, February 15, 2024**  
**11:30 a.m. — 1:30 p.m. ET**

**Location:**  
**ZOOM**

**For More Information or to Register:**  
**Please contact Kelly Hall at**  
**[kelly.hall@nacmconnect.org](mailto:kelly.hall@nacmconnect.org)**  
**or 317.225.4281.**